

## RESIDENTIAL REAL ESTATE

As one of Israel's leading law firms in real estate, infrastructures and project finance, M. Firon & Co. residential real estate practice is a market leader in advising on, supporting and executing complex housing projects for sale and rent, dealing with the construction of thousands of housing units at any given time. M. Firon & Co.'s activities consistently earn top ratings in Israeli and international legal guidebooks in the real estate sector as well as the appreciation of clients, colleagues and government offices. The firm is proud to have supported large-scale breakthrough projects for Government offices in real estate construction tenders. In recent years, the Firm has represented and advised the Ministry of Finance's Housing Headquarters and Government companies in special projects including building housing for rent and building student dormitories. Over the past few years, the firm has been awarded top rankings in representing urban renewal developers, in buying commercial centers, in representing international groups before the Ministry of Transport and the Ministry of Defense in PPP projects, as well as in representing the Ministry of Finance and Governmental companies in the "Apartments for Rent" projects.

The Department's team has significant experience in the real estate sector and are known to handle all aspects of every transaction from the first step until completion in the best possible way. This service includes providing clients with full and comprehensive advice and support for every need in Israel and abroad including complex projects. These services include inter alia in every aspect negotiations, execution and implementation of agreements between developers and landowners, real estate taxation issues, zoning and planning procedures before the authorized committees and bodies, representing landowners in combination and sales deals, representation in real estate financing transactions vis-a-vis the financial institutions, support in all stages of construction, in marketing of the project, and continuously providing routine advice on every issue and problem arising during the construction of the project and until the complete registration of the rights in the project. The firm routinely represents Israel's most prominent real estate development companies, public companies, financial institutions, and international companies operating in Israel in the real estate sector.

The firm's branches in Tel Aviv, Haifa, Nazareth, Be'er Sheva and Netanya encompass the entire country and enable close support by the firm's real estate practice Partners in complex projects anywhere in Israel. The Firm also has an experienced practice overseas, especially in southeast Europe through Firon Bar-Nir and its offices in Romania, Greece, Serbia and Bulgaria. The secret of the Firm's success is its extensive professional knowhow based on decades of experience, ensuring professional, personal, thorough and accessible services.



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## COMPREHENSIVE AND FULL SERVICE INCLUDES:

Negotiations for purchasing real estate;

Supporting tender proceedings;

Real estate taxation;

Zoning, Planning and construction processes;

Financing agreements;

Agreements with Contractors;

Marketing and selling apartments;

Providing legal opinions and finding 'smart' outside-the-

box solutions to various legal obstacles;

Registering rights;

Settling disputes.

"The Firon te<mark>am is o</mark>ne of the best in the count<mark>ry in ter</mark>ms of depth, professionalism, international experience and bu<mark>sine</mark>ss orientation"

The Legal 500

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